



Università di Torino
Dipartimento di Giurisprudenza



Istituto Universitario
di Studi Europei

Advocacy and Communication Skills

Speaking and acting effectively and persuade others to support your position

Training Activities

- ★ **Communications** (oral and written)
- ★ **Strategies and techniques** to improve your performance using the skills of the actor
- ★ Understand and properly use **non-verbal communication** (body language)
- ★ **Leadership and motivation skills**

Tools

- ★ **Listening**
- ★ **Writing, speaking and counselling**
- ★ **Negotiation**

Interactive methodology

- ★ Role play, team work, case study, labs, presentations, meetings, reports

Target audience

- ★ **Students from Law Dept UniTo as a priority**

Teaching Resources

- ★ **English native speakers expert in Communication**

Programme

- ★ 3-hour lessons a week – from 3 November to 16 December 2016

How long

- ★ 40 hours+ on line materials (readings, grammar notes, specific terminology, exercises, etc.)

Where

- ★ **Campus Luigi Einaudi**

University Credits

- ★ Participants who have attended the course (for a minimum of 75%) and passed the final exams, will be granted **6 CFU (3 for language and 3 for other activities)**

Details and info

- ★ <http://iuse.it>
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